



SARI DE LA MOTTE

Coach & Consultant

COACH | TRIAL CONSULTANT | SPEAKER

Sari de la Motte is a nationally recognized trial consultant, speaker, and certified coach. She has trained extensively with an internationally recognized authority in nonverbal communication and is an expert in nonverbal intelligence.

Sari speaks to audiences of a few dozen people to audiences of over a thousand. A sought-after keynote speaker, Sari is often asked to headline conferences across the United States. Her book, ***From Hostage to Hero: Captivate the Jury by Setting Them Free***, was published by Trial Guides in the Fall of 2019 and has received consistent 5-star reviews.

Sari has spoken for, and works with, several members of the Inner Circle of Advocates, an invitation-only group consisting of the top 100 trial attorneys in the United States. Her articles are regularly featured in state journals and other legal publications. She provides CLEs for various state associations of justice around the country. Because of her unique ability to help attorneys communicate their real selves, she has been dubbed "The Attorney Whisperer."

From Hostage to Hero

Captivate the Jury by Setting Them Free

With this book Sari joins the ranks of David Ball, Josh Karton and Claude Stein, the other great non-lawyers who understand our jobs well enough to actually make a contribution to our cases and performance. Sari is a gifted teacher, and there is practical, trial-ready advice on nearly every page.

- Rick Friedman, past president of the Inner Circle of Advocates

A lot articles and books have been written over the years about the jury selection concepts, but this is the first book I've read which so clearly and understandably provides accurate insight about the true precepts involved. Every trial lawyer who is involved in a jury trial should read this book first.

- Paul Luvera, past president of the Inner Circle of Advocates

Programs Offered

KEYNOTE - From Hostage to Hero: Become the Hero Jurors Need

Sari will shows you why jurors aren't the only hostages at trial; you're a hostage too. Learn how to become the hero jurors need by moving yourself from hostage to hero.

SEMINAR - From Hostage to Hero: Captivate the Jury By Setting Them Free

Learn why jurors feel and act like hostages and what steps you can take to move them from hostage to hero.